



From left: Of Satair: Kevin Parker, Business Development, Paul Lochab, CCO, Matt Jessee, HO Business Development and Bart Reijnen, CEO. IWG: Steven Bis, President, Kris Ramachandran, Business Development and Giles Lapierre, Director Sales & Marketing

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Satair enters agreement with International Water-Guard Industries for the innovative

Intelligent Water Quantity Pre-Select System

Satair, a world leader in the aviation aftermarket, has joined forces with International Water-Guard Industries (IWG), a leading provider of flight-certified potable water treatment units, to reduce CO2 emissions across the globe on both Airbus and Boeing platforms. The agreement was signed today at the Dubai Airshow.

The agreement covers the innovative Intelligent Water Quantity Pre-Select System, which enables airlines to accurately control the amount of water loaded on an aircraft to ensure the flight only carries the water it has historically consumed, based on the data collected by the system. City pair data, seasonality, and the time of day all play a critical role in the amount of water consumed on commercial aircraft. The global initiative to reduce CO2 emissions will have an effect on aircraft efficiency by reducing the induced drag necessary to carry the excess weight.

Bart Reijnen, Chief Executive Officer, Satair stated: “We are pleased to engage in this agreement with IWG who have developed an innovative technology that contributes to reducing carbon footprint in our industry.”

In addition to Pre-Select, Satair has signed an additional exclusive agreement for the Lavatory Hot Water Heater on the A320/321 for aftermarket support. This new technology delivers improved performance and weight reduction benefits along with increased reliability for Airbus operators.

Steven Bis, President, International Water-Guard Industries added: “Satair has a unique global presence and we look forward to bringing our products to the market through this extensive network.”

About IWG

Based out of British Columbia, Canada, International Water-Guard (IWG) has been helping business and commercial aircraft worldwide to improve the quality of the onboard water system, protecting both passengers and crew from the risk of waterborne illnesses, and providing exceptional components to enhance the capability of OEM installed water systems. IWG is the leading provider of flight-certified potable water treatment units, on-

demand water heaters, and innovative weight-reduction water components and systems.

As a Transport Canada-approved organization with numerous US and Canadian Supplemental Type Certificates to its credit, IWG has the aviation experience to design, certify, and deliver the finest potable water treatment solutions. Visit www.water.aero

About Satair

Satair is a global company and world leader in the commercial aerospace aftermarket. The company supports the complete life cycle of the aircraft with a full and integrated portfolio of flexible, value adding material management products, services and tailored support modules across all platforms. As a key part of Airbus customer services, Satair has exclusive or primary distribution arrangements for aerospace component manufacturers, and supplies parts to multi-fleet customer airlines and MRO companies. It also fulfils the material service support obligation for the in-service fleet of more than 7,000 Airbus aircraft. Visit www.satair.com.

Contacts



Kathrine Louise Kahle

Press Contact

Press contact

Communication Manager

kak@satair.com

+4525184945