



IWG-ES7

Compact | Energy Efficient | Easy to Maintain

AIRCRAFT ON-DEMAND WATER HEATERS



June 6, 2020

Re: Product Discontinuation Notice



Dear Valued customer,

This letter serves as a formal notification that **International Water-Guard Industries, Inc.** will discontinue the manufacture and sales of the following **IWG-ES7** Standard On-Demand Water Heater products.

Please note that this Discontinuation Notice applies to newly manufactured products only. The maintenance schedule for all AMO serviceable units as outlined in the Technical Manual, TM-220000-001 will continue and remain unchanged.

Products to be discontinued Descriptions

| | |
|---------------|-------------------------------|
| 09-220005-001 | On-Demand Water Heater - 5kW |
| 09-220010-001 | On-Demand Water Heater - 10kW |
| 09-220012-001 | On-Demand Water Heater - 12kW |
| 09-220015-001 | On-Demand Water Heater - 15kW |
| 09-220018-001 | On-Demand Water Heater - 18kW |

The intent of the notification is to allow customers to place the Purchase Orders until the end of this year, December 31st, 2020 with delivery dates to the end of 2021. The new orders must be received and acknowledged by the end of this year.

While we regret any inconvenience this announcement may cause, rest assured we have a solution for those in need of on-demand water heaters. The **IWG T-Series** heaters are a direct replacement for the **ES7**, with added improved heating performance, reduced weight, including Wild or Variable Frequency features that are designed to meet the requirements of the new generation of VIP aircraft, such as Boeing 787 and Airbus A350. We are eager to support your future requirements and to

discuss with you in more detail about our new and improved products.

Below is the list of **IWG T-Series** Tankless Water Heater products.

A low flow version is also available for these products.

Please click the link below to view;

<https://www.water.aero/iwg-t-series-tankless-water-heater/>

New Replacement Products Descriptions

| | |
|---------------|---|
| 09-260005-001 | IWG T-Series Tankless Water Heater - 5kW |
| 09-260008-001 | IWG T-Series Tankless Water Heater - 8kW |
| 09-260009-001 | IWG T-Series Tankless Water Heater - 9kW |
| 09-260010-001 | IWG T-Series Tankless Water Heater - 10kW |
| 09-260012-001 | IWG T-Series Tankless Water Heater - 12kW |
| 09-260015-001 | IWG T-Series Tankless Water Heater - 15kW |
| 09-260018-001 | IWG T-Series Tankless Water Heater - 18kW |

IWG appreciates and values our business relationship and looks forward to continuing to support your business with our innovative products.

To best serve you, please contact our sales team, sales@water.aero, if you have any inquiries or questions.

Best regards,

Giles Lapierre
Sales and Marketing Director